

Institutions and Organizations (Graduates)

Topics and Readings:

From Rational System to Natural System

- Scott, WR. 2003. *Organizations: Rational, Natural, and Open Systems*, 5th edition. Prentice-Hall. Chapter 2 and 3.
- Simon, HA. 1976. *Administrative Behavior: a study of Decision-making Processes in Administrative Organization*. Free Press. Chapter 1.
- March, JG, and HA Simon. 1958. "Decision-Making Theory." In *The Sociology of Organizations*. 2nd edition. Basic Studies:135-150.
- Perrow, C. 1986. *Complex Organizations: A Critical Essay*: McGraw-Hill. Chapter 1.
- Daft, RL, and KE Weick. 2000. "Toward a Model of Organizations as Interpretation System." In *Organizational Studies: Critical Perspectives on Business and Management*. Edited by C. Land et.al.. Routledge.

Open System

- Scott, WR. 2003. *Organizations: Rational, Natural, and Open Systems*, 5th edition. Prentice-Hall. Chapter 4 and 6.
- Lawrence, PR, and JW Lorsch. 1986. *Organization and environment*: Harvard Business School Press Boston. Chapter 1.
- Pfeffer, J, and GR Salancik. 2003. *The External Control of Organizations: A Resource Dependence Perspective*: Stanford University Press. Chapter 3 and 5.
- Katz, D, and RL Kahn. 1978. *The Social Psychology of Organizations*. Chapter 2, 3, and 9.

Network as Alternative Form of Governance

- Powell, WW. 1991. "Neither market nor hierarchy: network forms of organization." In *Markets, Hierarchies and Networks. The Coordination of Social Life*: 265–276.
- Podolny, JM, and KL Page. 1998. "Network Forms of Organization." *Annual Reviews in Sociology* 24:57-76.
- Knoke, D. 2001. *Changing Organizations: Business Networks in the New Political Economy*: Westview Press. Chapter 2.
- Hollingsworth, JR, and R Boyer. 1997. *Contemporary Capitalism: The Embeddedness of Institutions*: Cambridge University Press.
- Thompson, G. et al. eds. 1991. *Markets, Hierarchies and Networks: The Coordination of Social Life*. Sage Publications. (Optional)

Organizational Ecology

- Hannan, MT, and J Freeman. *Organizational ecology*: Harvard University Press. Chapter 3, 4, 5, and 6.
- Podolny, JM, TE Stuart, and MT Hannan. 1996. "Networks, Knowledge, and Niches: Competition in the Worldwide Semiconductor Industry, 1984-1991." *American Journal of Sociology* 102:659.
- Burt, RS, and I Talmud. 1993. "Market niche." *Social Networks* 15:133-49.
- Singh, JV, and CJ Lumsden. 1990. "Theory and Research in Organizational Ecology." *Annual Reviews in Sociology* 16:161-195. (Recommended)

Organizational Field and Community

- Gulati, R, and M Gargiulo. 1999. "Where Do Interorganizational Networks Come From? 1." *American Journal of Sociology* 104:1398-1438.
- DiMaggio, PJ, and WW Powell. 1983. "The iron cage revisited: institutional isomorphism and collective rationality in organizational fields." *American Sociological Review* 48: 147-160.

- Astley, WG, and CJ Fombrun. 1987. "Organizational Communities: An Ecological Perspective." In *Research in the Sociology of Organizations* 5:163-185.
- Ruef, M. 2000. "The Emergence of Organizational Forms: A Community Ecology Approach 1." *American Journal of Sociology* 106:658-714.
- Leblebici, H, GR Salancik, A Copay, and T King. 1991. "Institutional Change and the Transformation of Interorganizational Fields: An Organizational History of the US Radio Broadcasting Industry." *Administrative Science Quarterly* 36.

Complexity Perspective

- McKelvey, B. 1999. "Complexity Theory in Organization Science: Seizing the Promise or Becoming a Fad?" *A Journal of Complexity Issues in Organizations and Management* 1(1).
- Thiéart, RA, and B Forgues. 2007. "Chaos Theory and Organization." *Organization Science* 6.
- Olson, EE, and GH Eoyang. 2001. *Facilitating organization change*: Jossey-Bass/Pfeiffer San Francisco, Calif. Chapter 1, 2, 3, and 4.
- Levy, DL. 2000. "Applications and limitations of complexity theory in organization theory and strategy." *Handbook of Strategic Management*: 67–87.
- Marion, R. 1999. *The Edge of Organization: Chaos and Complexity Theories of Formal Social Systems*: Sage Publications. Chapter 2, 3, 8, 10, 12, and 15 (Optional).

Rational Choice Theories of Institutions

- Hechter, M. 1990. "The Emergence of Cooperative Social Institutions." In *Social Institutions: Their Emergence, Maintenance, and Effects*. Edited by M Hechter, KD Opp, and R Wippler. Aldine de Gruyter
- Coleman, JS. 1990. "Commentary: Social institutions and social theory." *American Sociological Review* 55:333-339.
- Calvert, R. 1995. "The Rational Choice Theory of Social Institutions: Cooperation, Coordination, and Communication." In *Modern Political Economy: Old Topics, New Directions*: 216–28.
- Ostrom, E. 1991. "Rational Choice Theory and Institutional Analysis: Toward Complementarity." *American Political Science Review* 85:237-243.

Neo-institutionalism

- Meyer, JW, and B Rowan. 1977. "Institutionalized Organizations: Formal Structure as Myth and Ceremony." *American Journal of Sociology* 83:340.
- DiMaggio, PJ, and WW. Powell. 1991. "Introduction." In *The New Institutionalism in Organizational Analysis*. Edited by WW Powell and PJ DiMaggio. University of Chicago press.
- Granovetter, M. 1992. "Economic Institutions as Social Constructions: A Framework for Analysis." *Acta Sociologica* 35:3.
- Zucker, LG. 1987. "Institutional Theories of Organization." *Annual Reviews in Sociology* 13:443-464.
- Scott, WR. 1991. "Unpacking institutional arguments." In *The New Institutionalism in Organizational Analysis*. Edited by WW Powell and PJ DiMaggio. University of Chicago press: 164-182.
- Tolbert, PS, and LG Zucker. 1999. "The institutionalization of institutional theory." *Studying Organization: Theory & Method*: 169-184. (Recommended)

New institutionalism and Evolutionary Approaches in Economics

- Langlois, RN. 1986. "Rationality, Institutions, and Explanation." In *Economics as a Process: Essays in the New Institutional Economics*. Edited by RN Langlois. Cambridge University Press.
- Langlois, RN. 1992. "Orders and Organizations: Toward an Austrian Theory of Social Institutions." In *Austrian Economics: Tensions and Directions*. Edited by Bruce Caldwell and Stephan Böhm. Kluwer Academic Publishers.
- Van den Bergh, J, and S Stagl. 2003. "Coevolution of economic behaviour and institutions: towards a theory of institutional change." *Journal of Evolutionary Economics* 13:289-318. (Recommended)

- Williamson, OE. 2000. "The New Institutional Economics: Taking Stock, Looking Ahead." *Journal of Economic Literature* 38:595-613.
- Nelson, RR, and SG Winter. 2002. "Evolutionary Theorizing in Economics." *Journal of Economic Perspectives* 16:23-46.
- Hodgson, GM. 2003. "Darwinism and Institutional Economics." *Journal of Economic Issues* 37:85-98. (Optional)
- Nelson, RR, and SG Winter. 1982. *An Evolutionary Theory of Economic Change*: Harvard University Press. Chapter 1 and 2 (Recommended)

Looking Ahead

- Hodgson, GM. 2002. "The Evolution of Institutions: An Agenda for Future Theoretical Research." *Constitutional Political Economy* 13:111-127.
- Nee, V. 2005. "The New Institutionalisms in Economics and Sociology." In *The Handbook of Economic Sociology*. Edited by NJ Smelser and R Swedberg. 2nd edition. Princeton University Press.
- North, DC, and W Foundation. 2005. *Understanding the Process of Economic Change*: Princeton University Press. Chapter 2, 3, and 4
- Aldrich H. 1999. *Organizations Evolving*. Sage Publications. Chapter 2, 3, and 12.
- Scott, WR. 1994. "Institutions and Organizations: Toward a Theoretical Synthesis." *Institutional Environments and Organizations: Structural Complexity and Individualism*: 55-80.
- Barley, SR, and PS Tolbert. 1997. "Institutionalization and Structuration: Studying the Links between Action and Institution." *Organization Studies* 18:93.
- Davis, GF, and C Marquis. 2005. "Prospects for Organization Theory in the Early Twenty-First Century: Institutional Fields and Mechanisms." *Organization Science* 16:332.
- Scott, WR. 2004. "Reflections on a Half-Century of Organizational Sociology." *Annual Review of Sociology* 30:1-21.
- Kogut, B, and U Zander. 1996. "What Firms Do? Coordination, Identity, and Learning." *Organization Science* 7.
- Dosi, G, and S Winter. 2002. "Interpreting Economic Change: Evolution, Structures and Games." In *The Economics of Choice, Change, and Organizations*. Cheltenham. Edited by M Augier and JG March. Edward Elgar Publishers.
- Greif, A. 1994. "Cultural Beliefs and the Organization of Society: A Historical and Theoretical Reflection on Collectivist and Individualist Societies." *Journal of Political Economy* 102(5): 912-50.
- Greif, A. 1996. "The Study of Organizations and Evolving Organizational Forms Through History: Reflections from the Late Medieval Family Firm." *Industrial and Corporate Change* 5:473-502. (Recommended)
- Greif, A, and DD Laitin. 2004. "A Theory of Endogenous Institutional Change." *American Political Science Review* 98:633-652. (Recommended)